

# How to do Door to Door Invitation Contacts

- I. Some pre visit aspects
  - a. Pray for God to make each stop meaningful
  - b. Make sure that you are clear on your goal for the contact
  - c. Make sure that you have correct and clear information
- II. Arrival issues that set a positive tone
  - a. Do not block the drive
  - b. Do not park in an inappropriate place
  - c. Do not walk outside the defined walk areas
  - d. Do not be loud or noisy
  - e. Be relaxed and smile
  - f. Keep your hands and all materials in front of you
  - g. If two people line up beside each other where you can be clearly seen
  - h. Let one person step into the door knock or door bell area and then both of you step back to a place clearly away from the door swing and out of the fear zone
  - i. Use a friendly knock (six firm evenly spaced repetitions) if a door bell, ring it one time.
  - j. Knock on an area that will not rattle or bang.
  - k. Give appropriate time to respond, if you think they did not hear you knock again or ring the bell one more time. Do not knock a third time
- III. If at home
  - a. Let them open the door and get positioned to hear you
  - b. Smile
  - c. Introduce yourself and companion and identify that you are with the church. In the same sentence tell why you are there.

(Example: Hi I am John Smith, I am with Blank Baptist Church and we are stopping by homes in the neighborhood today inviting people to a really fun event that we will be having for children next Saturday. I have some information about it that I would like to leave with you. I really appreciate your opening the door for us, I hope you will look over the information and maybe you can join us next Saturday from 10 -12 at name of place)
  - d. You are not trying to get inside the home, but if they invite you in say that you are just making some contacts, but you would love to come back some other time
  - e. If they insist, be neighborly and follow the spirits lead
  - f. Say thank you and close with, "By the way we would love to invite you to worship with us sometime at church, thank you so much."
  - g. Turn and leave remembering they are probably watching you
  - h. Don't talk or laugh as long as you can be seen
  - i. You are creating an image and you want to leave the door open for a possible second contact
- IV. If not at home
  - a. Try to figure out if you are at the main entrance door
  - b. Do not walk into a back yard
  - c. Look for a safe place to leave the materials
  - d. If a storm door is not locked, slip it inside the storm door and let it close about handle high
  - e. Put a door hanger on the knob or if a handle roll it and slip it inside the handle
  - f. Make sure the material is not in a place that will blow away or litter the yard